

January, 2022

Dear Dynabrade Distributor,

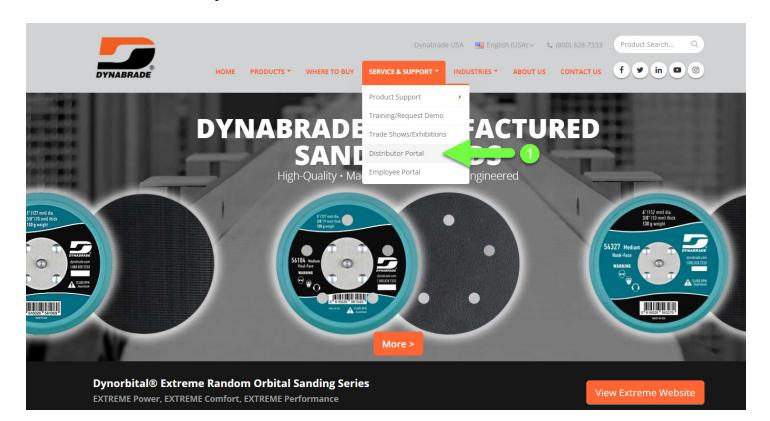
Welcome to the Dynabrade Distributor Access site, established for authorized Dynabrade distributors to securely access and view real-time information pertaining to orders, invoices, pricing, purchase order search and documents.

NEW USERS: To setup an account, please e-mail your request for Dynabrade Distributor Access to distributor.access@dynabrade.com or by fax (716) 631-1167 to be set up.

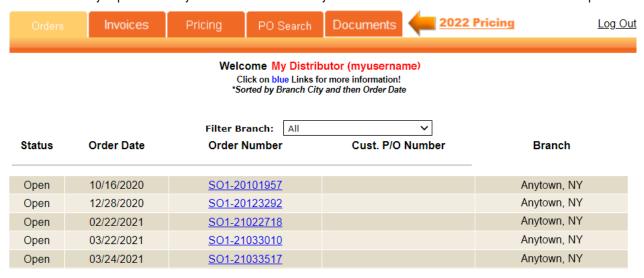
Please supply us with your account number, branch location, generic user name and a generic password. If you have multiple account numbers, one user name and one password will be used for each account number. If you have one account number with multiple branches we will need to know which branch you work for. We are able to set up one user name and one password for each branch or you could use the same user name/password for all branches so everyone has the availability to see one or all branches. A confirmation will be emailed once it is setup.

Once you are logged in, you'll see five different tabs:

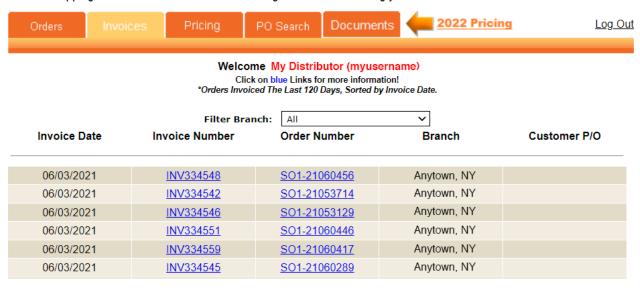
- Orders
- Invoices
- Pricing
- PO Search (Purchase Order Search)
- Documents (Includes Net/List Pricing)



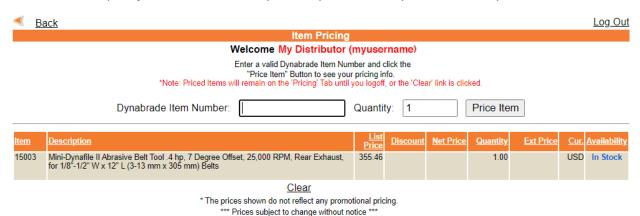
Orders - This is a link to our Sales Order Number referenced to your Purchase Order number. Click on the sales order number. The system allows you to filter by specific branch, or all branches. You can request an order confirmation from our Customer Service Group on any order. It shows you the exact order you placed with Dynabrade. It even connects you to a link for the Sales Order. Please see the example below.



Invoices: Click on link to our invoice number, which is also cross-referenced to our order number and your Purchase Order number. You will receive a shipping confirmation via email with tracking information allowing you to track via UPS or FedEx websites.



Pricing with Distributor Discounts; Availability - This allows you to search an item by model number and will give you the description of the product, list price, your discount, your net price, quantity, the extended price, currency and the availability. AND you can search multiple items at a time. If we have volume pricing for charted items in our published price book, the system will volume price.



Purchase Order Search - This allows you to search for specific purchase orders.



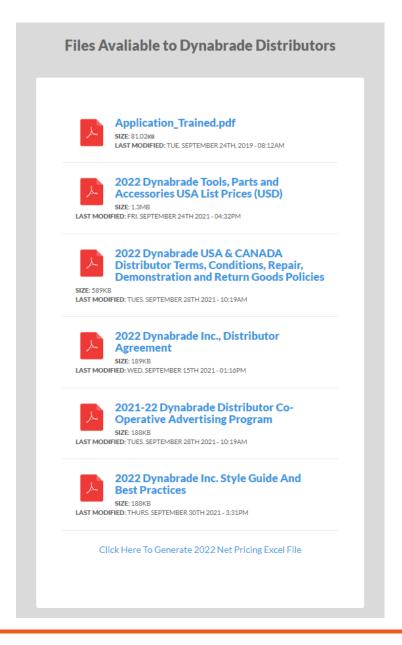
Documents - Click on documents to access our Pricing PDF files, including terms, conditions, policies, and agreements. There is also copies of our new co-op programs and style quide to help with your marketing production. Finally you can also generate a net pricing file in XLS format for uploading to your internal systems.

Note: You will remain logged-in to the Dynabrade Distributor Access page until your browser is closed or the log-out link is selected. We hope this site proves to be a quick, easy and valuable tool with real-time information making it easier to do business with us.

Sincerely,

Colin F. Brogan Vice President-Operations

Colin F. Broga



DYNABRADE. INC.

8989 Sheridan Drive Clarence, NY 14031-1419 USA Tel: 716-631-0100 Fax: 716-631-2073 International Fax: 716-631-2524

DYNABRADE EUROPE S.à.r.l.

Zone Artisanale Op Tomm 6 L-5485 Wormeldange-Haut Luxemboura Tel: +352 768 494 1 Fax: +352 768 495

DYNABRADE INDIA ABRASIVE **POWER TOOLS Pvt Ltd.**

EL-54, TTC Industrial Area, M.I.D.C. Mahape Electronic Zone Navi Mumbai - 400705 Maharashtra, India • Tel: +91 22 2763 2226 Fax: +391 22 2763 2228

We listen. We observe. We optimize. The Dynabrade Difference!

